



Revision number: 1

Purchasing Agent: BRENDA VELDEVERE

(801) 538-3142

**ITEM: KYOCERA MITA DIGITAL COPIERS
REGIONAL STATE CONTRACT FOR JUAB, MILLARD AND BEAVER COUNTIES**

Vendor: 71097 I

DOCUMENT SOLUTIONS PLUS
99 NORTH MAIN
CEDAR CITY UT 84720

INTERNET ADDRESS:

TELEPHONE: (435) 867-0044 OR (435) 590-4566

FAX NUMBER: (435) 586-8021

CONTACT: MARK JOHNSON

EMAIL ADDRESS: MJohnson@MountainWest.net

BRAND NAME: KYOCERA MITA

PRICE: SEE ATTACHED PRICE SCHEDULE

TERMS: NET 30

EFFECTIVE DATES: 04/16/2002 THROUGH 04/15/2004

DAYS REQUIRED FOR DELIVERY: 0-7 DAYS ARO

PRICE GUARANTEE PERIOD: 1 YEAR

MINIMUM ORDER: 1 COPIER

CONTRACT TERM: THIS IS A TWO (2) YEAR CONTRACT WITH THREE (3)
ONE (1) YEAR RENEWAL OPTIONS AFTER
04/15/2004.

ORIGINATING SOLICITATION: BV2907 OPENED 2/14/2002 AT 1:00 P.M.

COMPANION MAINTENANCE CONTRACT: PD1508

**REVISION #1: PLEASE NOTE CONTRACTOR'S PRODUCT SHEETS ARE FINISHED AND
ATTACHED TO PURCHASING'S CONTRACT INFORMATION SHEET.**



STATE PURCHASING ENCOURAGES ALL JUAB, MILLARD AND BEAVER DIGITAL COPIER PURCHASERS TO COMPARE ALL JUAB, MILLARD AND BEAVER REGIONAL DIGITAL COPIER CONTRACTS BEFORE MAKING A FINAL SELECTION. YOU WILL WANT TO EVALUATE COPIER PRICE, FEATURES, FUNCTIONS, COPY QUALITY AND VOLUME ABILITIES RELATIVE TO YOUR BUDGET, APPLICATIONS AND PRODUCTIVITY REQUIREMENTS.

THE CURRENT JUAB, MILLARD AND BEAVER REGIONAL CONTRACTORS FOR DIGITAL COPIES ARE AS FOLLOWS:

CONTRACT #	COPIER BRAND	CONTRACTOR
AR1507	KYOCERA MITA	DOCUMENT SOLUTIONS PLUS
PD1508	MAINTENANCE FOR KYOCERA MITA	DOCUMENT SOLUTIONS PLUS
AR1509	CANON	MOUNTAIN WEST OFFICE SUPPLY
PD1510	MAINTENANCE FOR CANON	MOUNTAIN WEST OFFICE SUPPLY

- ALL COPIER PRICING IS F.O.B. DESTINATION WITH INSTALLATION, TRAINING AND INITIAL "START UP" SUPPLIES INCLUDED (NO SEPARATE CHARGES).
- TRADE-IN VALUES FOR YOUR EXISTING COPIER(S) ARE TO BE NEGOTIATED ON A CASE-BY CASE BASIS.
- RELOCATION FEE: \$150.00 PER MACHINE
- CONTRACTOR HAS DEMO MODELS IN THEIR SHOWROOM.
- **PLEASE NOTE:**
ALL STATE AGENCIES MUST COMPLETE THE 63A-2-105 COPIER REQUEST FORM AND SUBMIT TO CRAIG CROWTHER FOR APPROVAL PRIOR TO ORDERING ANY COPIER FROM THE CONTRACTOR. PLEASE FAX YOUR COPIER REQUEST FORM TO CRAIG CROWTHER AT (801) 538-1193. A COPY OF THE COPIER REQUEST FORM IS LOCATED AT THE END OF THIS CONTRACT INFORMATION SHEET.

AUTHORIZED DEALER FOR THIS CONTRACT		
MOUNTAIN WEST OFFICE SUPPLY	25 NORTH MAIN BEAVER UT 84713	(435) 438-2107

STATE OF UTAH PRICING ONLY
REGIONAL CONTRACT AR1507
FOR JUAB, MILLARD AND BEAVER COUNTIES
Kyocera Mita KM-1510

BASE UNIT PRICE \$ 1,165.00

FEATURES



15 Copies Per Minute
Resolution 600 X 600 dpi
Produces 100,000 images before schedule maintenance
(All you do is add toner)
Connect to your Windows, Novell & Mac Network Interface Card
Memory: 16MB Memory Board (Optional)
Warm Up: Approximately 30 Seconds
First Copy: Approximately 6.3 Seconds, Letter Size
Paper Handling: 250 Sheet Drawer, 50 Sheet Bypass
Minimum/Maximum Paper Size: 5.5" X 8.5" / 8.5" x 14"
Envelopes via Bypass
Continuous Copy: Up to 99

ACCESSORIES

Additional Options Available:

ST-13 250 Sheet Paper Drawer	\$ 300.00
MB-6 Copy Memory Board (16MB)	\$ 367.00
Printing System (M)	\$ 590.00

Service & Supplies Cost Per Copy \$.0075 (Excluding Paper and Staples)

Contact Mark Johnson at Document Solutions Plus
Phone (435) 867-0044 or Fax (435) 586-8021

STATE OF UTAH PRICING ONLY
REGIONAL CONTRACT AR1507
FOR JUAB, MILLARD AND BEAVER COUNTIES

Kyocera Mita KM-1810

BASE UNIT PRICE \$ 1,250.00

FEATURES

18 Copies Per Minute
Resolution 600 X 600 dpi
Produces 100,000 images before schedule maintenance
(All you do is add toner)
Connect to your Windows, Novell & Mac Network Interface Card
Memory: 16MB Memory Board
Warm Up: Approximately 30 Seconds
First Copy: Approximately 6.3 Seconds, Letter Size
Paper Handling: 250 Sheet Drawer, 50 Sheet Bypass
Minimum/Maximum Paper Size: 5.5" X 8.5" / 8.5" x 14"
Envelopes via Bypass
Continuous Copy: Up to 99



ACCESSORIES

Additional Options Available:

ST-13 250 Sheet Paper Drawer	\$ 300.00
Printing System (M)	\$ 590.00

Service & Supplies Cost Per Copy \$.0075 (Excluding Paper and Staples)

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STATE OF UTAH PRICING ONLY

REGIONAL CONTRACT AR1507

FOR JUAB, MILLARD AND BEAVER COUNTIES

Kyocera Mita KM-2530



BASE UNIT PRICE \$ 2,494.54

FEATURES

25 Copies Per Minute

Manufacturer's Recommended Maximum Monthly Volume: Up to 85,000 Copies

Manufacturer's Recommended Optimum Monthly Volume: 25,000 Copies

600 X 600 dpi in both copy & print

Scan Once/Print Many

Standard 32MB of Copier Memory, upgradable to 160MB

Standard 3 Way 1200 Sheet Paper Supply via 500 x 2 Drawers and 200 Sheet Multi Purpose Tray

ACCESSORIES

Recommended Options:

DF-78 Internal Finisher	\$ 801.22
Print/scan system (N)	\$ 1,676.83
AD-63 Duplexing Unit	\$ 213.46
STDf-3 Document Feeder	\$ 381.18

Additional Options Available:

Copier Stand	\$ 140.24
SRDF-2 Reversing Document Feeder	\$ 995.12
DF- 3000 Sheet Finisher w/Punch	\$ 1,914.63
DF-75 Saddle Stitch Finisher	\$ 2,085.37
Attachment Kit for 3000 Sheet Finisher and Saddle Stitch Finisher (listed above)	\$ 36.59
PF-70 Dual 500 Sheet Drawer	\$ 941.46
PF-75 3000 Sheet Drawer	\$ 1,079.27
M-2107 7 Bin Mail Box (requires DF-71)	\$ 765.85
J-1402 Job Separator	\$ 152.44
PH-2A 2/3 Hole Punch Unit for DF-75	\$ 556.10
RA-1 Reversing Adapter for DF-75	\$ 414.63
Fax System (C)	\$ 881.71
FM1-8MB 8MB Fax Memory Board	\$ 160.98
HD-3 3.2 GB HDD for Printer	\$ 437.80
AK-70C Attachment kit for DF-71/75	\$ 36.59
Original Holder	\$ 85.37
Memory 16MB 100 pin DIMM	\$ 26.00
Memory 32MB 100 pin DIMM	\$ 64.00
Memory 64MB 100 pin DIMM	\$ 115.00
Memory 128MB 100 pin DIMM	\$ 196.00

Service & Supplies Cost Per Copy	\$.0069
(Excluding Paper and Staples)	
Service & Supplies if Connected	\$.0074

STATE OF UTAH PRICING ONLY
REGIONAL CONTRACT AR1507
FOR JUAB, MILLARD AND BEAVER COUNTIES
Kyocera Mita KM-3530



BASE UNIT PRICE \$ 3,249.43

FEATURES

35 Copies Per Minute
Manufacturer's Recommended Maximum Monthly Volume: Up to 120,000 Copies
Manufacturer's Recommended Optimum Monthly Volume: 40,000 Copies
600 X 600 dpi in both copy & print
Scan Once/Print Many
Standard 32MB of Copier Memory, upgradable to 160MB
Standard 3 Way 1200 Sheet Paper Supply via 500 x 2 Drawers and 200 Sheet Multi-Purpose Tray

ACCESSORIES

Recommended Options:

DF-78 Internal Finisher	\$ 556.52
Print/scan system (N)	\$ 1,676.83
AD-63 Duplexing Unit	\$ 213.46
STDF-2 Reversing Document Feeder	\$ 691.20

Additional Options Available:

Copier Stand	\$ 140.24
DF-71 3000 Sheet Finisher w/Punch	\$ 1,914.63
DF-75 Saddle Stitch Finisher	\$ 2,085.37
Attachment Kit for 3000 Sheet Finisher and Saddle Stitch Finisher (listed above)	\$ 36.59
PF-70 Dual 500 Sheet Drawer	\$ 941.46
PF-75 3000 Sheet Drawer	\$ 1,075.61
M-2107 7 Bin Mail Box (requires DF-71)	\$ 765.85
J-1402 Job Separator	\$ 152.44
PH-2A 2/3 Hole Punch Unit for DF-75	\$ 556.10
RA-1 Reversing Adapter for DF-75	\$ 414.63
Fax System (C)	\$ 881.71
FMI -8MB 8MB Fax Memory Board	\$ 160.98
HD-3 3.2 GB HDD for Printer	\$ 437.80
AK-70C Attachment kit for DF-71/75	\$ 36.59
Original Holder	\$ 85.37
Memory 16MB 100 pin DIMM	\$ 26.00
Memory 32MB 100 pin DIMM	\$ 64.00
Memory 64MB 100 pin DIMM	\$ 115.00
Memory 128MB 100 pin DIMM	\$ 196.00

Service & Supplies Cost Per Copy \$.0067

(Excluding Paper and Staples)

Service & Supplies if Connected \$.0077

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Phone (435) 867-0044 or Fax (435) 586-8021

STATE OF UTAH PRICING ONLY
REGIONAL CONTRACT AR1507
FOR JUAB, MILLARD AND BEAVER COUNTIES
Kyocera Mita KM-4530

BASE UNIT PRICE \$ 6,001.70

FEATURES

45 Copies Per Minute

Manufacturer's Recommended Maximum Monthly Volume: Up to 175,000 Copies

Manufacturer's Recommended Optimum Monthly Volume: 60,000 Copies

Resolutions/Gray Scale: 600 dpi interpolated 1800 x 600 dpi copy resolution/256 levels

Memory: Standard 128 MB RAM, 20 GB Multi-Purpose Hard Disk Drive

Warm-Up: Within 120 seconds Program and Scan during warm-up, Auto Start

Standard Paper Supply: 2,500 Sheet Paper Deck. Dual 550 Sheet Drawers, 100 Sheet MPT. Auto Selection/Switching, Add paper while running.

Paper Weight: 16-20 lbs. Via Paper Drawers, 13-110 lbs via MPT



ACCESSORIES

Recommended Options:

DF-600 2000 Sheet Finisher	\$ 1,013.93
Printing System (Q)	\$ 1,463.41
Scan System (D)	\$ 585.37

Additional Options Available:

DF-610 3000 Sheet Finisher	\$ 2,312.20
MT-1 Multi-Tray (5 bins) for DF-600/610	\$ 585.37
BF-1 Booklet Folder	\$ 1,126.83
TS-1 Tandem Kit (Requires TS-1 Attachment Kit)	\$ 1,459.76
TS-1 Attachment Kit	\$ 65.56
PH-3 2/3 Hole Punch Unit for DF-610	\$ 439.02
HD-4 6.0GB HDD FOR E-MPS Printing	\$ 437.80
Memory 16MB 100 pin DIMM	\$ 26.00
Memory 32MB 100 pin DIMM	\$ 64.00
Memory 64MB 100 pin DIMM	\$ 115.00
Memory 128MB 100 pin DIMM	\$ 196.00

Service & Supplies Cost Per Copy	\$.0065
(Excluding Paper and Staples)	
Service & Supplies if Connected	\$.0075

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Phone (435) 867-0044 or Fax (435) 586-8021

STATE OF UTAH PRICING ONLY
REGIONAL CONTRACT AR1507
FOR JUAB, MILLARD AND BEAVER COUNTIES
Kyocera Mita KM-5530

BASE UNIT PRICE \$ 7,998.30



FEATURES

55 Copies Per Minute

Manufacturer's Recommended Maximum Monthly Volume: Up to 300,000 Copies

Manufacturer's Recommended Optimum Monthly Volume: 100,000 Copies

Resolutions/Gray Scale: 600 dpi interpolated 1800 x 600 dpi copy resolution/256 levels

Memory: Standard 128 MB RAM, 20 GB Multi-Purpose Hard Disk Drive

Warm-Up: Within 120 seconds Program and Scan during warm-up, Auto Start

Standard Paper Supply: 2,500 Sheet Paper Deck. Dual 550 Sheet Drawers, 100 Sheet MPT. Auto Selection/Switching, Add paper while running.

Duplex Modes/Output Size: Standard 1:2, 2:2, Book:2, 2:1 Page Designation

ACCESSORIES

Recommended Options:

DF-610 3000 Sheet Finisher	\$ 1,606.02
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Printing System (Q)	\$ 1,463.41
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Scan System (D)	\$ 585.37
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Additional Options Available:

ST-11 4000 Sheet Paper Deck	\$ 1,609.76
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MT-1 Multi-Tray (5 bins) for DF-600/610	\$ 585.37
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BF-1 Booklet Folder	\$ 1,126.83
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TS-1 Tandem Kit (Requires TS-1 Attachment Kit)	\$ 1,459.76
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TS-1 Attachment Kit	\$ 65.56
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PH-3 2/3 Hole Punch Unit for DF-610	\$ 439.02
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HD-4 6.0GB HDD FOR E-MPS Printing	\$ 437.80
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Memory 16MB 100 pin DIMM	\$ 26.00
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Memory 32MB 100 pin DIMM	\$ 64.00
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Memory 64MB 100 pin DIMM	\$ 115.00
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Memory 128MB 100 pin DIMM	\$ 196.00
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Service & Supplies Cost Per Copy	\$.0065
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(Excluding Paper and Staples)

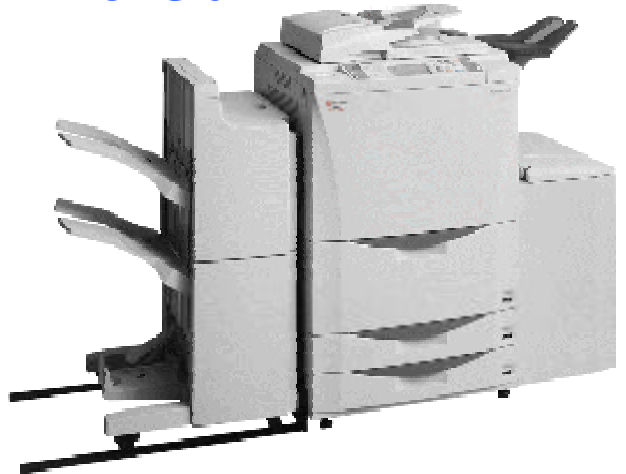
Service & Supplies if Connected	\$.0075
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STATE OF UTAH PRICING ONLY
REGIONAL CONTRACT AR1507
FOR JUAB, MILLARD AND BEAVER COUNTIES
Kyocera Mita KM-6230

BASE UNIT PRICE \$ 10,053.00

FEATURES



62 Copies Per Minute

Manufacturer's Recommended Maximum Monthly Volume: Up to 300,000 Copies

Manufacturer's Recommended Optimum Monthly Volume: 150,000 Copies

Resolutions/Gray Scale: 600 dpi interpolated 1800 x 600 dpi copy resolution/256 levels

Memory: Standard 64 MB Bitmap Memory and 8.5GB Hard Disk Drive

Warm-Up: 6.0 Minutes

Standard Paper Supply: 3,000 Sheet Paper Deck. Dual 550 Sheet Drawers, 100 Sheet MPT.

Duplex Modes/Output Size: Standard 1:2, 2:2, Book:2, 2:1 Mixed one - and two-sided Invoice to ledger size

ACCESSORIES

Recommended Options:

F-4730 3,000 Sheet Finisher	\$ 1,600.00
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ST-11 4,000 Sheet Paper Deck	\$ 1,500.00
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Additional Options Available:

F-4220 2,000 Saddle Sticher Finisher	\$ 2,600.00
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Print/Scan System (L)	\$ 2,626.80
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Service & Supplies Cost Per Copy	\$.0065
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(Excluding Paper and Staples)

Service & Supplies if Connected	\$.0075
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Phone (435) 867-0044 or Fax (435) 586-8021



THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

FINET COMMODITY CODE(S):

- 60038000000 - COPYING MACHINES BOND PAPER (PLAIN) INCLUDING PARTS & ACCESSORIES
- 60040000000 - COPY MACHINES COATED OR TREATED PAPER TYPE INCLUDING PARTS AND ACCESSORIES
- 60042000000 - COPY MACHINES, LASER, INCLUDING PARTS & ACCESSORIES
- 60045000000 - COPY MACHINES, THERMAL TYPE INCLUDING PARTS & ACCESSORIES
- 60047000000 - COPY MACHINE ADD-ON ACCESSORIES
- 65550000000 - COPYING EQUIPMENT, INCLUDING SLIDE DUPLICATORS)
- 93927000000 - COPY MACHINE MAINTENANCE & REPAIR
- 98526000000 - COPY MACHINES (INCLUDING COST PER COPY TYPE LEASES) RENTAL OR\LEASE

63A-2-105 COPIER REQUEST FORM
STATE OF UTAH

SUBMIT TO: D.A.S., DIVISION OF PURCHASING AND GENERAL SERVICES
3150 STATE OFFICE BUILDING,
FAX: (801) 538-1193 OR (801) 538-3882

DEPARTMENT	ORGANIZATION	ADDRESS		
CONTACT PERSON	PHONE	FAX	DATE PREPARED	DATE NEEDED

EXPLAIN THE CIRCUMSTANCES LEADING TO THE PURCHASE OF THE NEW COPIER

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MINIMUM SPECIFICATIONS (FUNCTIONS/FEATURES) OF THE NEW COPIER

MULTI-COPY SPEED C.P.M	FIRST COPY SPEED SECONDS	FEEDER/DOCUMENT HANDLER TYPE		
MONTHLY VOLUME	COPY THROUGHPUT (PAPER SIZE AND WEIGHT)			
PAPER CAPACITY SHEETS	VARIABLE MAGNIFICATION %TO %	PRESENT REDUCTION/ENLARGEMNET		
DUPLEXING 1:2 2:2 2:1	COLLATING TYPE	STAPLING TYPE	POWER REQUIRMENTS	
OTHER.....				
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COPIER SELECTED

MAKE AND MODEL	VENDOR	CONTRACT NO.
PURCHASE PRICE \$	MAINTENANCE COST PER COPY	SUPPLY COST PER COPY

CURRENT COPIER

MAKE AND MODEL	DATE PURCHASED	PURCHASE PRICE \$
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WE HAVE REVIEWED THIS REQUEST AND DETERMINED IT WILL PROVIDE CLEAR BENEFIT TO THE STATE.

X

DIVISION DIRECTOR (SIGNATURE) _____ PRINT NAME _____ DATE _____
X

DEPARTMENT DIRECTOR (SIGNATURE) _____ PRINT NAME _____ DATE _____

☐ APPROVED

☐ ADDITIONAL RECOMMENDATIONS ATTACHED

DATE